

Market Analysis By Metropolitan Statistical Area: Lubbock

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	437	15.6%	\$103,280,836	34.9%	\$236,341	16.6%	\$199,000	7.1%	\$113	14.3%	27	643	431	539	1.0	99.3%
YTD:	1,527	17.5%	\$364,805,181	39.8%	\$238,903	19.0%	\$203,000	14.7%	\$111	14.9%	34	2,023	420	1,840		98.2%
Single Family	423	13.4%	\$101,382,869	33.3%	\$239,676	17.5%	\$203,999	9.1%	\$113	14.3%	26	625	426	516	1.0	99.2%
YTD:	1,488	17.0%	\$358,615,812	39.9%	\$241,005	19.6%	\$205,425	15.7%	\$111	14.8%	33	1,966	399	1,775		98.1%
Townhouse	9	80.0%	\$1,398,325	167.4%	\$155,369	48.6%	\$159,125	62.5%	\$113	31.2%	59	13	4	15	0.4	99.9%
YTD:	29	45.0%	\$5,031,325	47.3%	\$173,494	1.6%	\$159,900	3.8%	\$115	22.3%	53	44	14	48		103.4%
Condominium	4	100.0%	\$320,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$98	100.0%	73	5	1	8	0.5	99.7%
YTD:	9	12.5%	\$980,100	-25.0%	\$108,900	-33.3%	\$81,600	-49.4%	\$92	1.0%	60	13	7	17		96.7%

* Closed Sale counts for most recent 3 months are Preliminary.

Existing Home																
Residential (SF/COND/TH)	375	14.7%	\$84,184,804	36.8%	\$224,493	19.3%	\$185,000	7.6%	\$108	15.2%	24	541	274	468	0.7	99.0%
YTD:	1,279	12.6%	\$288,198,888	37.0%	\$225,331	21.7%	\$186,250	12.9%	\$105	14.6%	30	1,671	269	1,541		97.7%
Single Family	368	14.3%	\$83,462,934	36.8%	\$226,801	19.7%	\$186,500	7.5%	\$108	15.3%	23	526	272	451	0.8	99.0%
YTD:	1,256	12.9%	\$284,918,348	38.0%	\$226,846	22.3%	\$187,500	13.6%	\$106	14.6%	30	1,633	260	1,500		97.6%
Townhouse	3	-40.0%	\$436,500	-16.5%	\$145,500	39.1%	\$127,000	29.7%	\$86	-0.5%	37	10	1	9	0.2	99.2%
YTD:	14	-6.7%	\$2,338,300	-10.8%	\$167,021	-4.5%	\$142,500	-1.7%	\$103	19.1%	22	25	2	24		104.7%
Condominium	4	100.0%	\$320,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$98	100.0%	73	5	1	8	0.5	99.7%
YTD:	9	12.5%	\$980,100	-25.0%	\$108,900	-33.3%	\$81,600	-49.4%	\$92	1.0%	60	13	7	17		96.7%

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New Construction																
Residential (SF/COND/TH)	62	21.6%	\$19,135,189	27.0%	\$308,632	4.5%	\$276,182	0.4%	\$145	9.3%	50	102	157	71	2.5	100.6%
YTD:	248	51.2%	\$76,617,183	51.3%	\$308,940	0.1%	\$276,182	5.5%	\$142	8.2%	51	352	151	299		100.5%
Single Family	55	7.8%	\$17,898,316	18.8%	\$325,424	10.2%	\$290,900	5.8%	\$147	10.9%	48	99	154	65	2.7	100.6%
YTD:	232	45.9%	\$73,649,272	47.8%	\$317,454	1.3%	\$287,350	8.4%	\$143	8.6%	49	333	138	275		100.4%
Townhouse	6	100.0%	\$961,825	100.0%	\$160,304	100.0%	\$159,513	100.0%	\$126	100.0%	69	3	3	6	0.6	100.2%
YTD:	15	200.0%	\$2,693,025	239.2%	\$179,535	13.1%	\$172,900	2.9%	\$127	7.8%	81	19	12	24		102.1%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0	0	0		0.0%

* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Hockley County

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	18	50.0%	\$3,317,450	79.2%	\$184,303	19.5%	\$180,000	28.6%	\$91	21.7%	77	16	19	22	1.4	94.5%
YTD:	58	-6.5%	\$9,689,850	14.4%	\$167,066	22.2%	\$157,500	37.0%	\$86	15.5%	87	67	33	74		93.9%
Single Family	18	50.0%	\$3,317,450	79.2%	\$184,303	19.5%	\$180,000	28.6%	\$91	21.7%	77	16	19	22	1.4	94.5%
YTD:	58	-6.5%	\$9,689,850	14.4%	\$167,066	22.2%	\$157,500	37.0%	\$86	15.5%	87	67	33	74		93.9%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Existing Home																
Residential (SF/COND/TH)	18	50.0%	\$3,317,450	79.2%	\$184,303	19.5%	\$180,000	28.6%	\$91	21.7%	77	15	19	21	1.4	94.5%
YTD:	57	-6.6%	\$9,474,850	15.0%	\$166,225	23.1%	\$150,000	30.4%	\$85	15.7%	88	65	32	71		93.8%
Single Family	18	50.0%	\$3,317,450	79.2%	\$184,303	19.5%	\$180,000	28.6%	\$91	21.7%	77	15	19	21	1.4	94.5%
YTD:	57	-6.6%	\$9,474,850	15.0%	\$166,225	23.1%	\$150,000	30.4%	\$85	15.7%	88	65	32	71		93.8%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
New Construction																
Residential (SF/COND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	-	1	-	0.0%
YTD:	1	0.0%	\$215,000	-8.9%	\$215,000	-8.9%	\$215,000	-8.9%	\$115	4.4%	34	2	1	3		100.0%
Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	-	1	-	0.0%
YTD:	1	0.0%	\$215,000	-8.9%	\$215,000	-8.9%	\$215,000	-8.9%	\$115	4.4%	34	2	1	3		100.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%

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